

# Incoterms® 2010

## 11 Clauses in 4 Languages



		ENGLISH	GERMAN	FRENCH	ITALIAN
<b>E</b>	<b>EXW</b>	EX WORKS (... named place)	AB WERK (... benannter Ort)	A L'USINE (... lieu convenu)	FRANCO FABBRICA (... luogo convenuto)
	<b>FCA</b>	FREE CARRIER (... named place)	FREI FRACHTFÜHRER (... benannter Ort)	FRANCO TRANSPORTEUR (... lieu convenu)	FRANCO VETTORE (... luogo convenuto)
<b>C</b>	<b>CPT</b>	CARRIAGE PAID TO (... named place of destination)	FRACHTFREI (... benannter Bestimmungsort)	PORT PAYÉ JUSQU'À (... lieu de destination convenu)	TRASPORTO PAGATO FINO A (... luogo di destinazione convenuto)
	<b>CIP</b>	CARRIAGE AND INSURANCE PAID TO (... named place of destination)	FRACHTFREI VERSICHERT (... benannter Bestimmungsort)	PORT PAYÉ, ASSURANCE COMPRISE, JUSQU'À (... lieu de destination convenu)	TRASPORTO E ASSICURAZIONE PAGATI FINO A (... luogo di destinazione convenuto)
<b>D</b>	<b>DAT</b>	DELIVERED AT TERMINAL (... named place)	GELIEFERT IM TERMINAL (... benannter Ort)	RENDU AU TERMINAL (... lieu convenu)	RESO AL TERMINAL (... luogo convenuto)
	<b>DAP</b>	DELIVERED AT PLACE (... named place of destination)	GELIEFERT BENANNTER ORT (... benannter Bestimmungsort)	RENDU AU LIEU DE DESTINATION (... lieu de destination convenu)	RESO AL LUOGO DI DESTINAZIONE (... luogo di destinazione convenuto)
	<b>DDP</b>	DELIVERED DUTY PAID (... named place of destination)	GELIEFERT VERZOLLT (... benannter Bestimmungsort)	RENDU DROITS ACQUITTÉS (... lieu de destination convenu)	RESO SDOGANATO (... luogo di destinazione convenuto)
<b>F</b>	<b>FAS</b>	FREE ALONGSIDE SHIP (... named port of shipment)	FREI LÄNGSSEITE SEESCHIFF (... benannter Verschiffungshafen)	FRANCO LE LONG DU NAVIRE (...port d'embarquement convenu)	FRANCO LUNGO BORDO (... porto di imbarco convenuto)
	<b>FOB</b>	FREE ON BOARD (... named port of shipment)	FREI AN BORD (... benannter Verschiffungshafen)	FRANCO BORD (... port d'embarquement convenu)	FRANCO A BORDO (... porto di imbarco convenuto)
<b>C</b>	<b>CFR</b>	COST AND FREIGHT (... named port of destination)	KOSTEN UND FRACHT (... benannter Bestimmungshafen)	COÛT ET FRET (... port de destination convenu)	COSTO E NOLO (... porto di destinazione convenuto)
	<b>CIF</b>	COST, INSURANCE AND FREIGHT (... named port of destination)	KOSTEN, VERSICHERUNG UND FRACHT (... benannter Bestimmungshafen)	COÛT, ASSURANCE ET FRET (... port de destination convenu)	COSTO, ASSICURAZIONE ET NOLO (... porto di destinazione convenuto)

Group E: Departure - Group F: Main carriage unpaid – Group C: Main carriage paid – Group D: Arrival